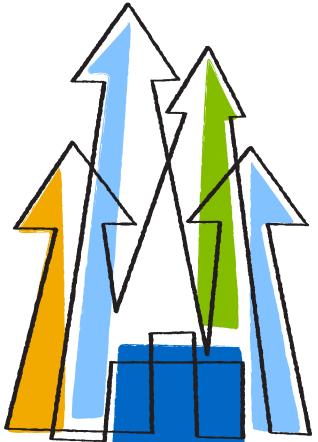


Storage Service Automation for Cloud

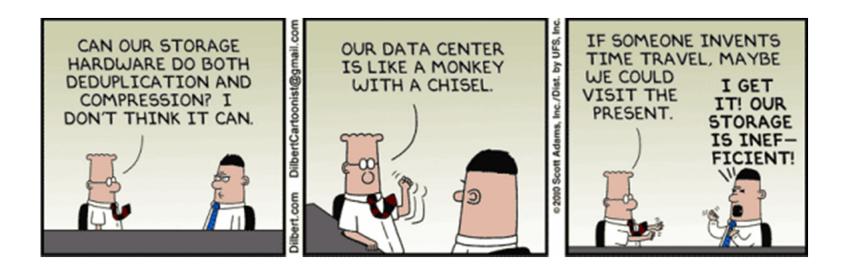
Jitender Arora Consulting Systems Engineer – Cloud jitender@netapp.com



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Don't be like Dilbert





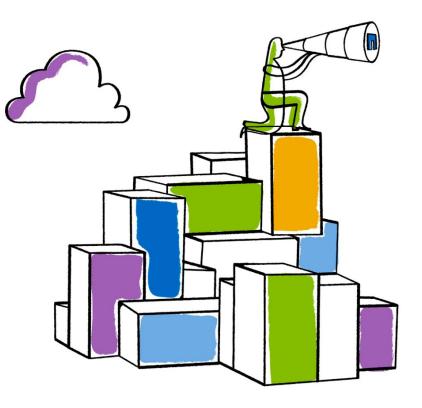
- Introducing NetApp
- Services Oriented Architecture
- NetApp enabling Technologies
- Enabling Storage Service Automation
- Introducing SDK
- References
- Next Steps



Go further, faster®

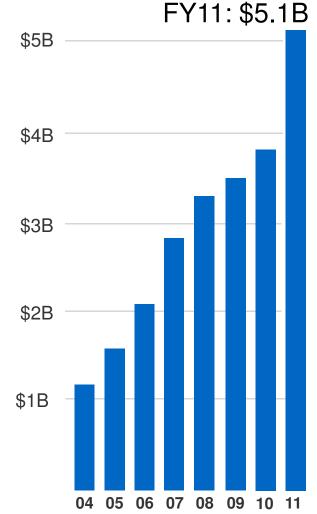


Helping Customers Go Further, Faster

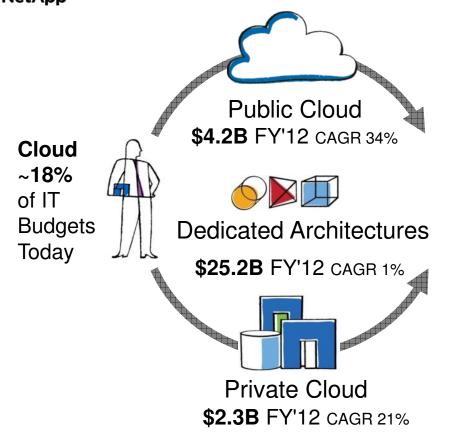


Customer Success Fuels Our Growth

Broad solutions portfolio
Industry-leading partners
11,000+ employees
Comprehensive professional services
Global support
150+ offices around the world
20% 5-year CAGR



IT Leaders Are Exploring Alternatives



Embrace Service Providers? Delivering new levels of cost efficiency and responsiveness

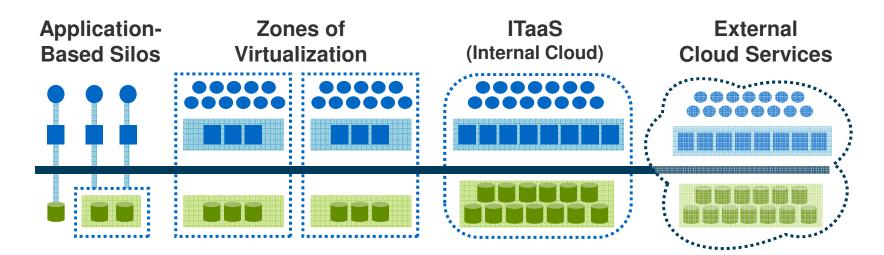
Build a Private Cloud?

Compete on cost and deliver business enablement

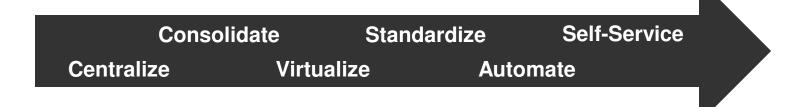
NetApp Can Help Them Do Both

Sources: IDC, IT Hardware for Cloud Forecast 2010, DRAFT April 2011 • 2010 IDG Enterprise Cloud-based Computing Research, November 2010

One Shared Vision and Journey



- Cisco and NetApp deliver the proven journey.
- Where are you on this journey?





Service Oriented Architecture



Enabling the Path to Private Cloud

Service Requirements

- Define your services
- Optimize your service delivery
- Rapidly deploy your services
- Empower IT and your end users



Enabling the Path to the Private Cloud

Service Requirements

- Define your services
- Optimize your service delivery
- Rapidly deploy your services
- Empower IT and your end users



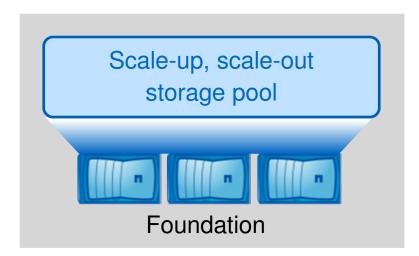
Service Catalog

Service Analytics

Automation

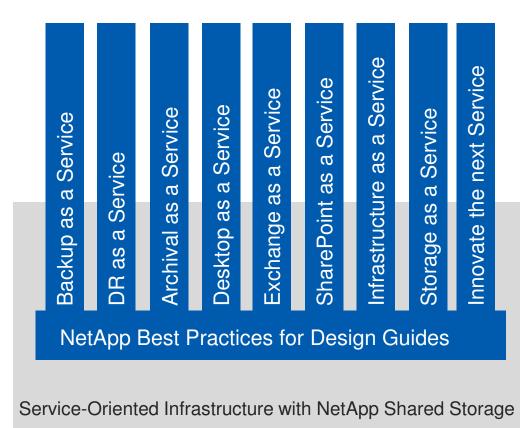
Self-Service





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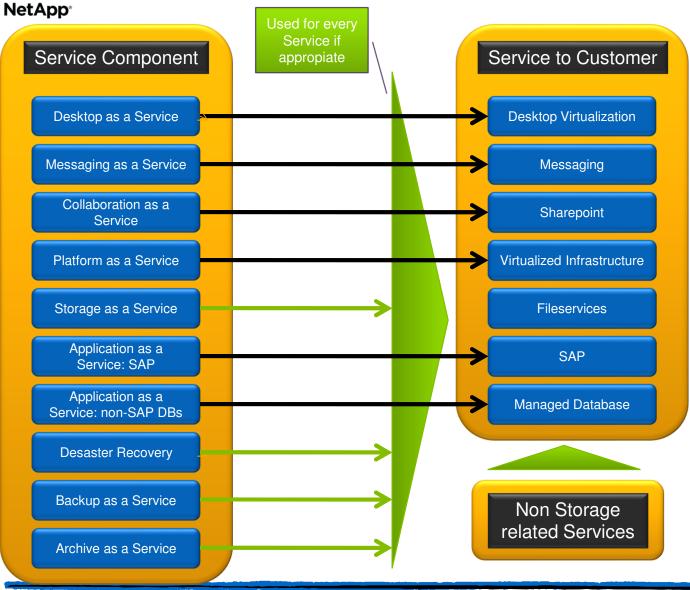
NetApp Experience Accelerates Design



XaaS

- Storage aaS
- Data Protection aaS
- Backup aaS
- Desktop aaS
- Exchange aaS
- Infrastructure aaS

How Services are related

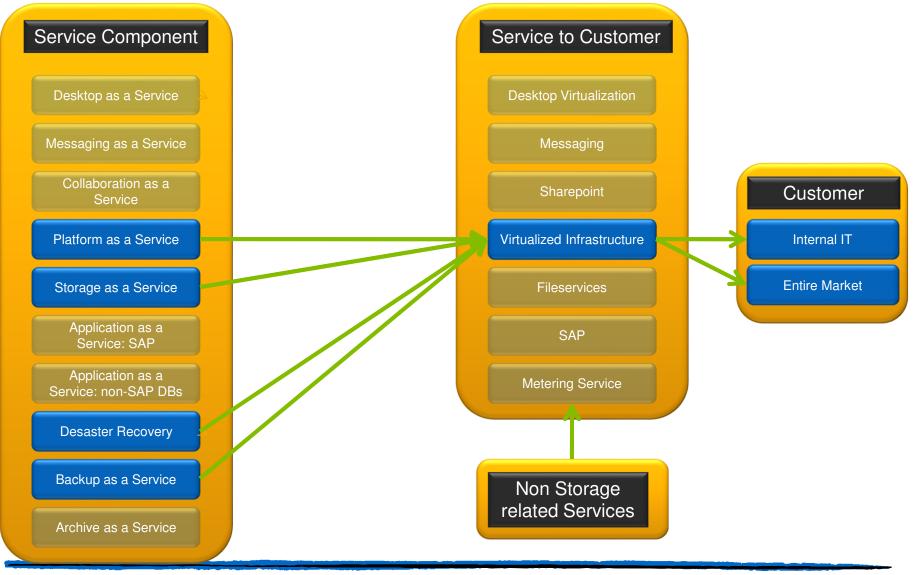




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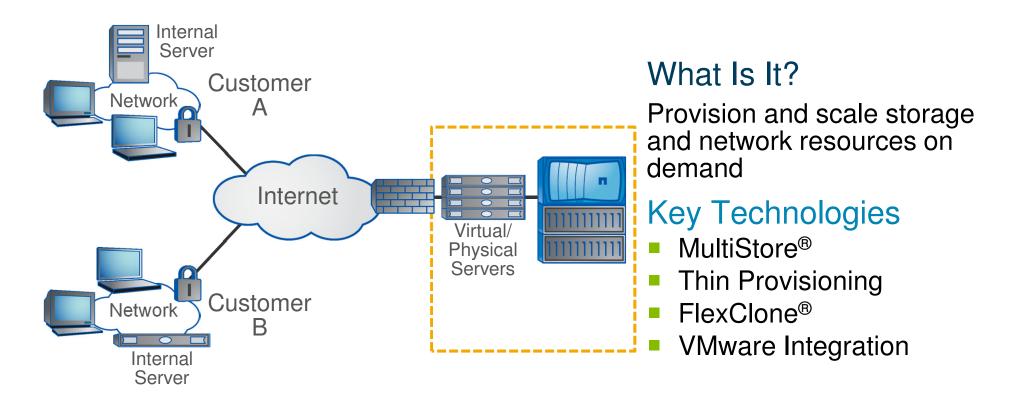
Example : Virtualized Infrastructure

NetApp[•]

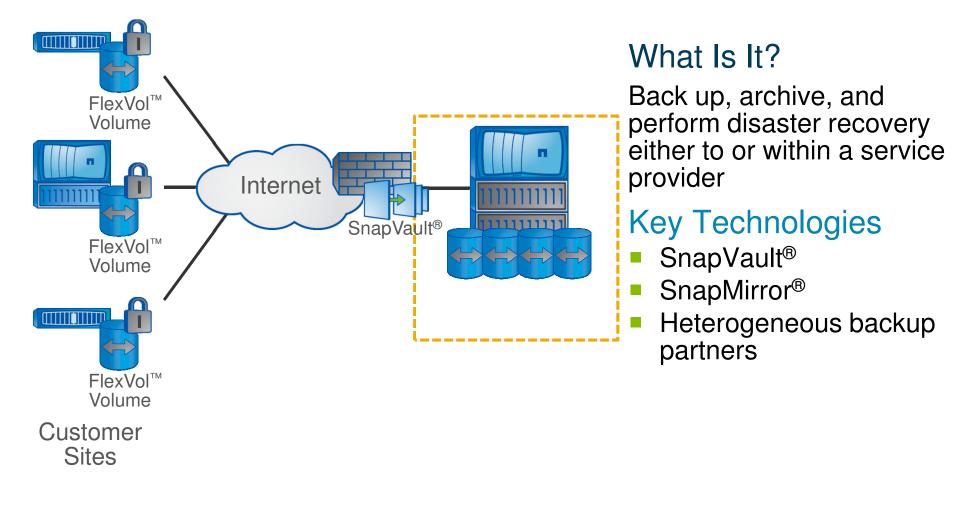


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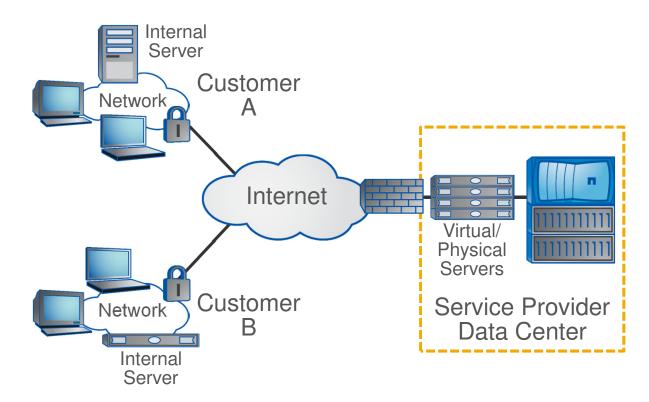






* Imminent





What Is It?

Provision and scale storage, compute, and network resources on demand

Key Technologies

- MultiStore[®]
- FlexClone[®]
- VMware Integration



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NetApp enabling Technologies



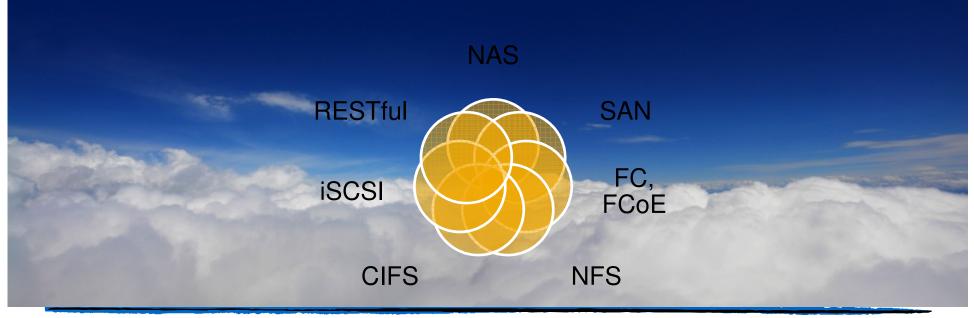
Efficient Platform for Storage as a Service



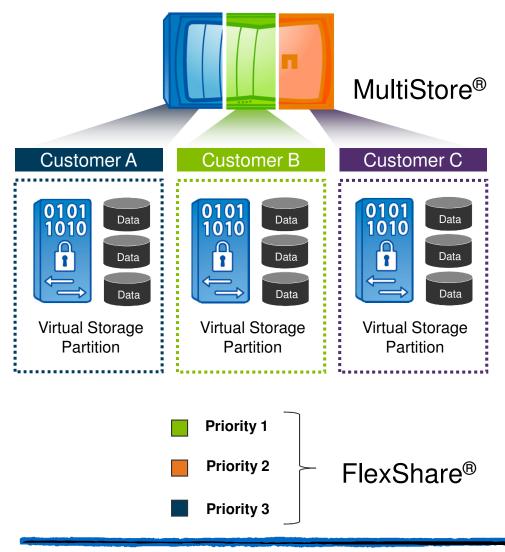
- Designed for lower cost and complexity
 - Single unified platform and management interface
 - Management integration with APIs enables interface with your management structure
 - Multiprotocol support including RESTful interface
- Lower overhead and higher profits
- Process efficiencies

Multiprotocol Support

- Fulfill your customers' diverse requirements
- Multiprotocol access to a single pool of storage
- Maximum efficiency and flexibility for your service offerings
- Unified storage supports NAS, SAN, FC, FCoE NFS, CIFS, iSCSI, and HTTP-based REST protocols.

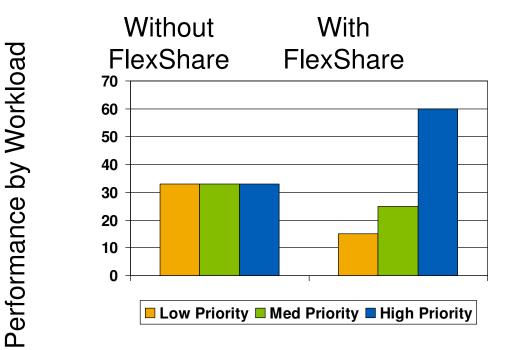


Secure Multi-Tenancy: NetApp Partitioning Clients and Workloads



- Create secure virtual partitions within the same physical controller
- Increase storage utilization and efficiency in shared infrastructure
- MultiStore[®] is a proven technology with NetApp
 - Over 16,000 licenses sold

FlexShare Gives Priority Service to Your Most Important Workloads



- Workload prioritization provides "class of service"
- Control of system and client workloads
- Disparate workloads can share a single system

Integrated Data Protection

Comprehensive Data Protection

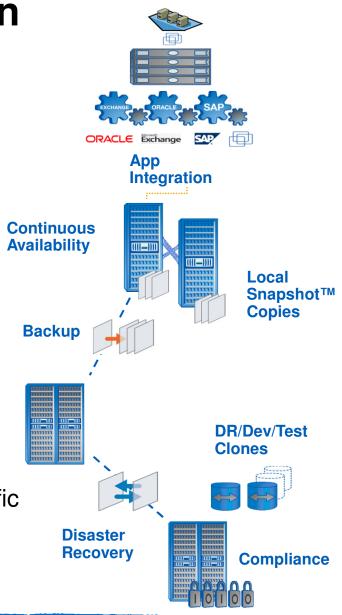
- Policy-based data management
- Application-specific data protection
- Full coverage for NetApp[®] and third-party data

Broad SLA Support

- 24x7 continuous data availability
- Extend to compliance (Sec 17a-4 and others)
- Adjustable RPO for backup and DR

Efficiency

- Up to 75% capex and opex savings
- Up to 95% smaller footprint and less network traffic
- Shrink backup from hours or days to minutes





Go further, faster®



Enabling Storage Service Automation



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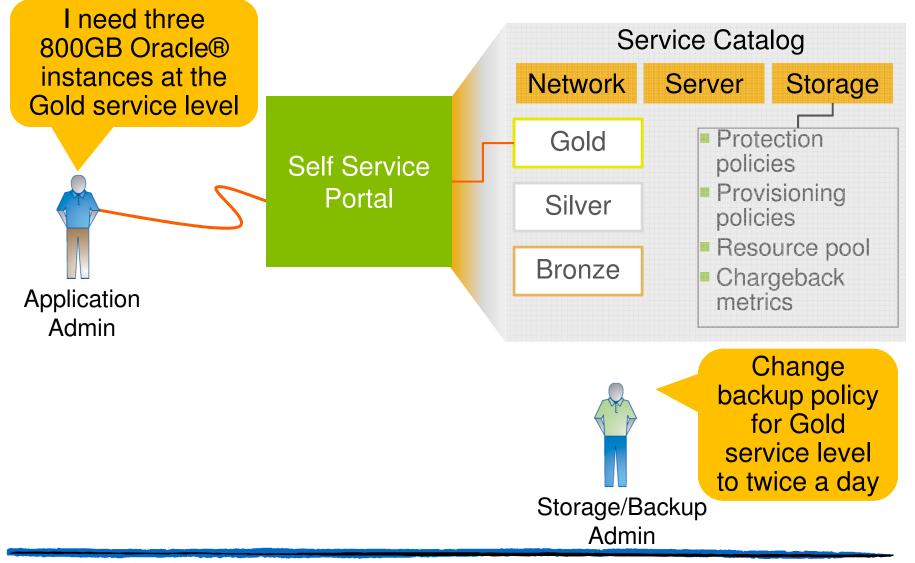


Box-level Management

LUN Size	200 GB 🛩				
Storage System	prod_stor_40 🖌				
Aggregate	aggr4 🛩				
Volume	fv_ora_21 💌				
Space Guarantee	none 🕶				
Fractional Reserve	0				
Autogrow		Servio	e Leve	el Manage	ement
Deduplicate					
Local Backup Schedule	Hourly 12@8-18		LUN Size	200 GB 🌱	
	Nightly 5@22		Service Level	🔾 Gold	
	Weekly 3@Sat			⊙ Silver	
Remote Backups				○ Bronze	
Storage System	archive03 🔽		What are the s	ervice levels?	
Aggregate	aggr1 💌				
Volume	archive_03 💌				
Remote Backup Schedule	Nightly 24@22				
	Weekly 50@Sat				
Disaster Protection					
Storage System	dr_stor_01 💌				
Aggregate	aggr8 💙				
Volume	fv_ora_dr_21 💌				
and so on					

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Service Automation – Storage



Sample Storage Service Level Agreements

NetApp[•]

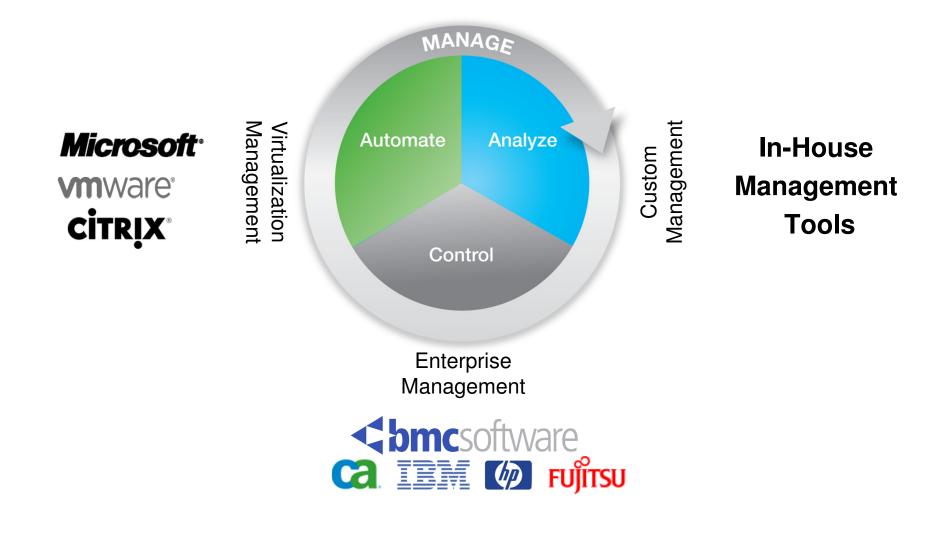
Service Level	Definition			
Gold	"5 9s" availability			
	DR Replication: Synchronous or Async with 10 minute RPO			
	Fully provisioned (guaranteed)			
Silver	"5 9s" availability			
	DR Replication: Asynchronous with 1hour RPO			
	50% oversubscription of capacity (thin provisioning, dedupe)			
Bronze	99.995% availability			
	Disk based backup with 24 hour RPO			
	100% oversubscription of capacity (thin provisioning, dedupe)			

What Is Effective Management?

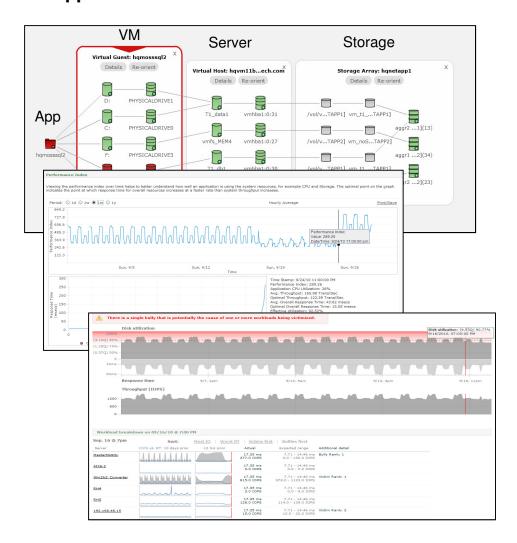
Service Automation Policy based workflows Automated error correction Service Catalog for SLAs

Capacity planning & chargeback MANAGE VM optimization **Assurance Monitoring** Multi-vendor **Automate** Analyze Control Device management **Problem detection** Standardization Monitor & report

OnCommand Ecosystem Integration NetApp^{*} APIs, SDK Provide Flexibility to Choose the Right Solution



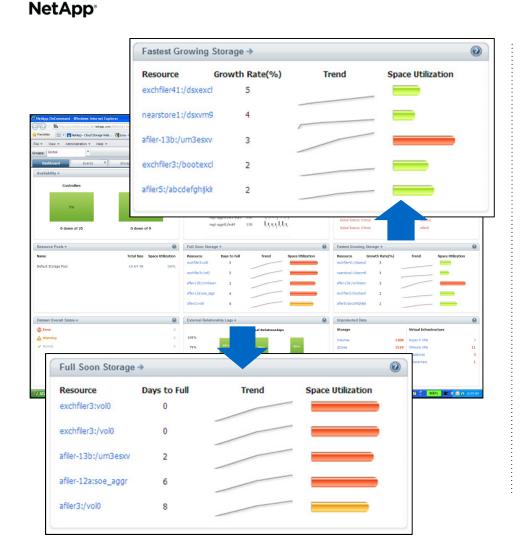
OnCommand Insight Balance (Formerly Akorri)



Know the Health of Your Infrastructure

- Map service health
- Optimize workloads
- Predict and resolve problems
- Get analytics that provide intelligence, not just a bunch of data

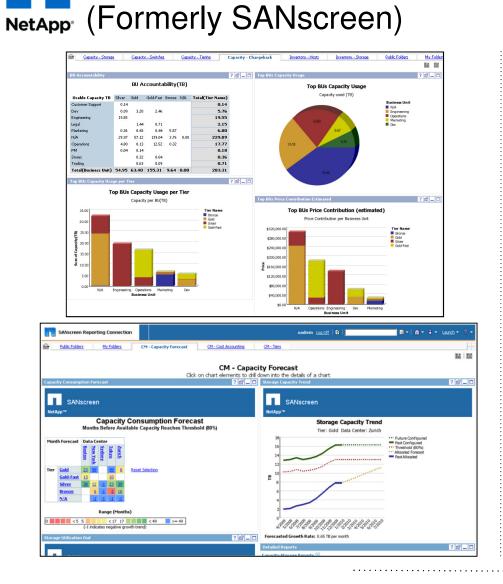
OnCommand – Unified Manager



Deliver services efficiently

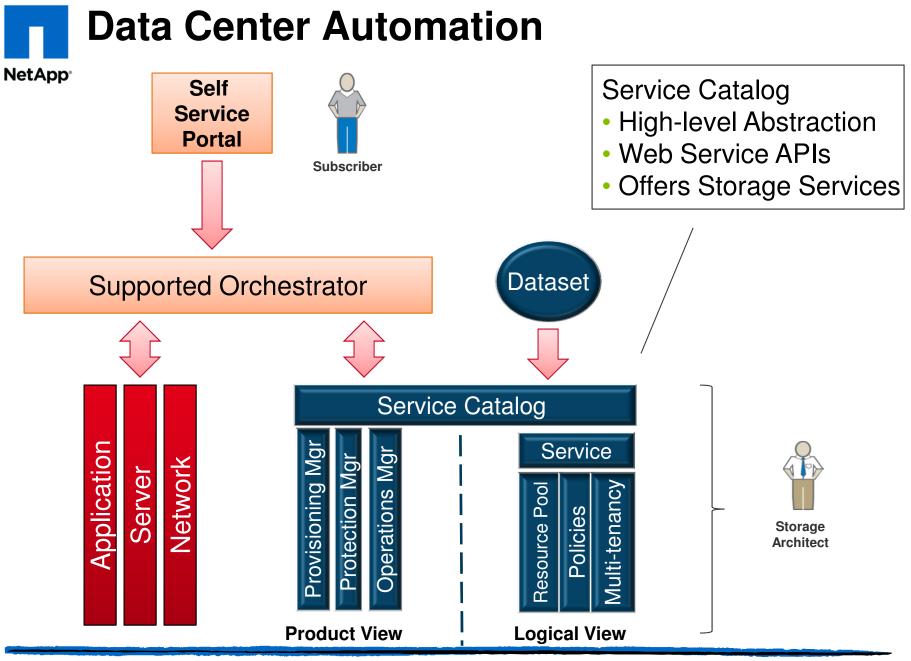
- Service catalog
- Automated provisioning and protection
- Unified and extensible policy infrastructure
- Uniform management across workloads
- Single configuration repository for reporting, event, & audit logs
- Integration with VMware[®] and Microsoft[®] Hyper-V[™]

OnCommand Insight Assure, Plan, Perform



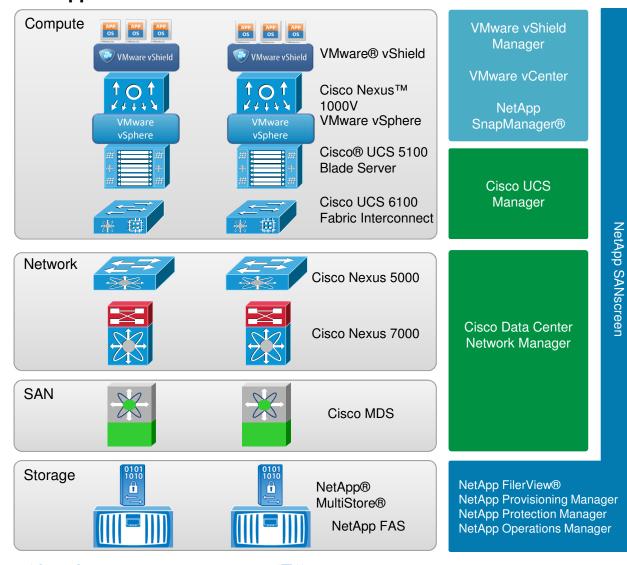
Optimize and Plan Your Services

- Assure
 - End-to-end visibility
 - Set policies and best practices
 - Plan and validate changes
- Perform
 - Correlate resources to applications
 - Manage, optimize resources
- Plan
 - Manage and plan capacity
 - Trend, forecast, report
 - Enable chargeback



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Secure Multi-Tenancy: Cisco, NetApp, VMware Components



Compute

- VMware vShield
- VMware vSphere
- Cisco Unified Computing System

Network

- Cisco Nexus 1000V
- Cisco Nexus 5000
- Cisco Nexus 7000
- Cisco MDS

Storage

- NetApp FAS
- NetApp MultiStore

Management

- VMware vShield Manager
- VMware vCenter
- Cisco UCS Manager
- Cisco DC Network Manager
- NetApp Operations Manager
- NetApp Provisioning Manager
- NetApp SANscreen® and SnapManager®

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NetApp[®]



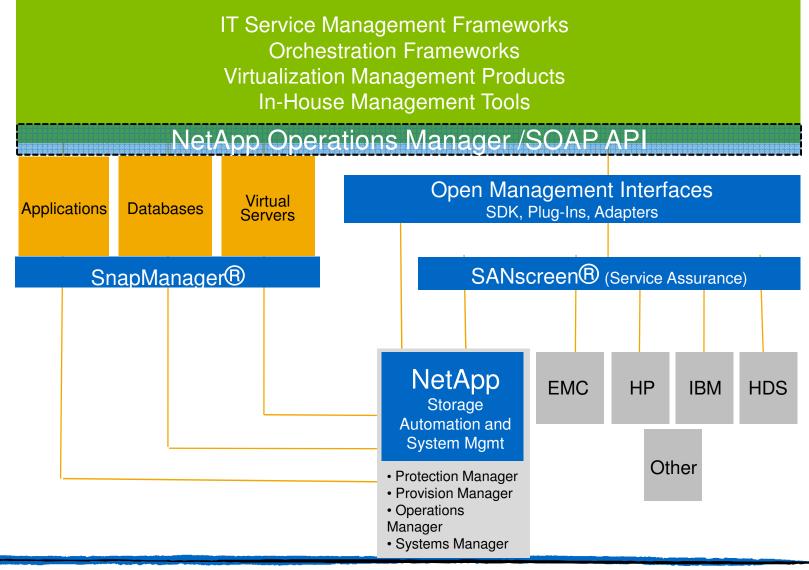
Introducing NetApp SDK



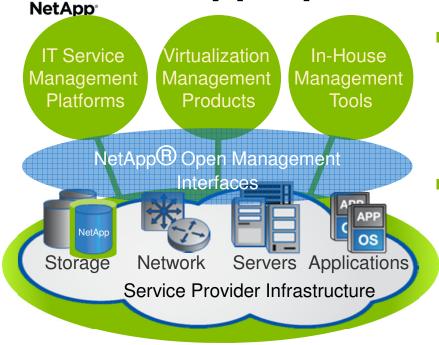


NetApp Open Management

NetApp[•]



NetApp Open Management Interfaces



- Enables IT service management and orchestration platforms to manage NetApp storage
- Adapters and plug-ins enable management of NetApp storage from overarching virtualization management products
- Enhanced management of NetApp storage using in-house management tools

NetApp Manageability SDK Available FREE Through NetApp Communities

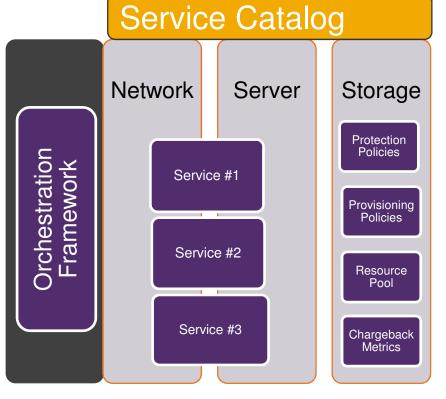
NetApp Manageability SDK Key Features

- Complete set of open interfaces and necessary tools to integrate with manageability software (Operations Manager, Provisioning Manager, and Protection Manager)
- SDK API library bindings in C, Java[™], Perl, and .Net
- Support for all industry-leading operating systems
 - Windows[®], Linux[®], AIX, HP-UX, Solaris[™], VMware[®] ESX
- Sample code and developer tools
- Solution guide: Storage Provisioning Automation
- Download and support via the NetApp Communities Web site
- Fully supported by NetApp Global Services



Chargeback Metrics for Storage

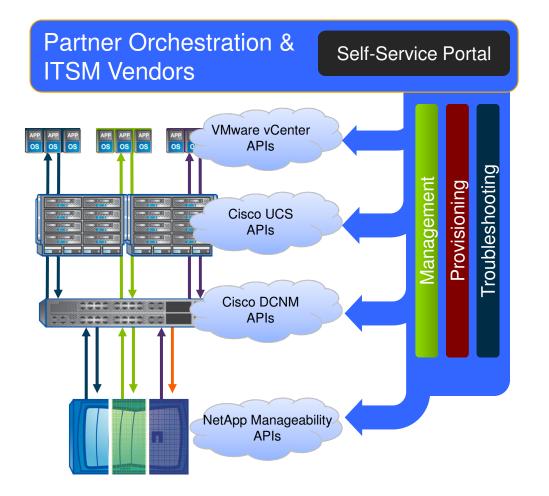
Automation, Service Assurance and



NetApp[®]

- Automate provisioning and protection policies
- Monitoring, alerting, reporting, capacity and performance management for NetApp storage
- Access source data for metering and chargeback of storage resources
- Distribute storage costs for shared business services across customers

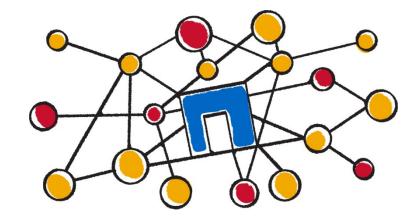
Secure Multi-Tenancy Open Management NetApp^r for ITSM and Automation



- Open Management strategy through open APIs
- Detailed tenant and infrastructure procedures
- Enabling ITSM and automation vendors to provide:
 - Self-service portals
 - Enabling end-to-end provisioning, management, monitoring, and troubleshooting
- Enable rapid integration for ITSM/ DCA vendors



Where do I start?



How to Get Access to SDK?

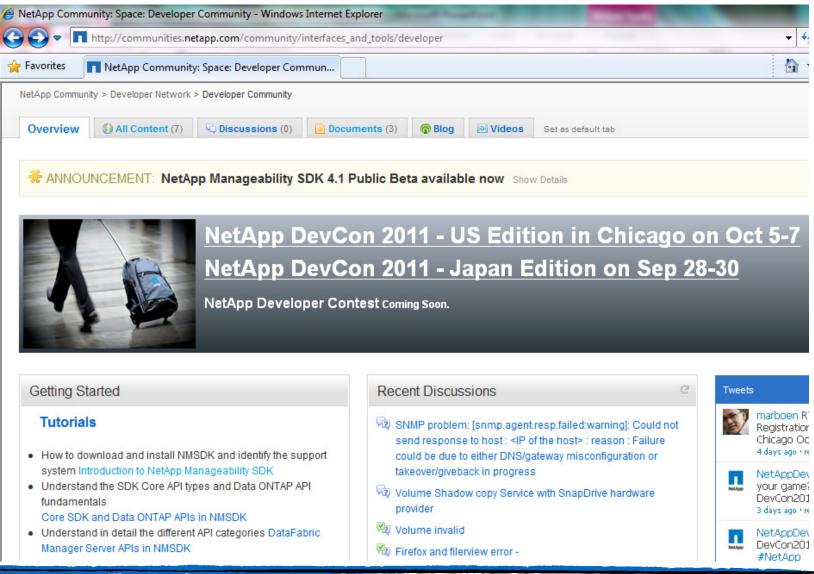
- NetApp Manageability SDK is available to all TSPs via our community site at:
 - <u>http://communities.netapp.com/community/interface</u>
 <u>s and tools/interfaces</u>
- For all developers, after registration at
 - <u>http://developer.netapp.com</u>
- SDK Access request form and SDK training materials are on this site
- Design guides on how to use SDK for various key use-cases are also on this site

NetApp^{*} What resources do we have for TSP's?

- 3x VM running the simulators to simulate SM/SV primary and secondary with different storage efficiency features enabled
- 1x VM running the OnCommand management softwares, i.e. the Opr/Prot/Prov Mgr, SystemManager2.0, Management Console 3.0 and the Java/Perl script.
- A comprehensive set of powerpoint and docs describing how the OnCommand, Manageability software and the API/SDK works
- 10 exercises with detailed step by step notes

Communities Page

NetApp[®]





Questions?







