

# Considerations for Moving Applications to the Cloud

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# Varied Stakeholder Interest

## **Business Stakeholders and Investors**

- Attracted by the low capital expenditure and lowered operational costs

## **Business Executives**

- Are now able to roll out applications faster to business with on-demand service delivery options

## **Line of Business owners**

- Now have an alternative to internal IT making it easier to enforce responsibility and SLA

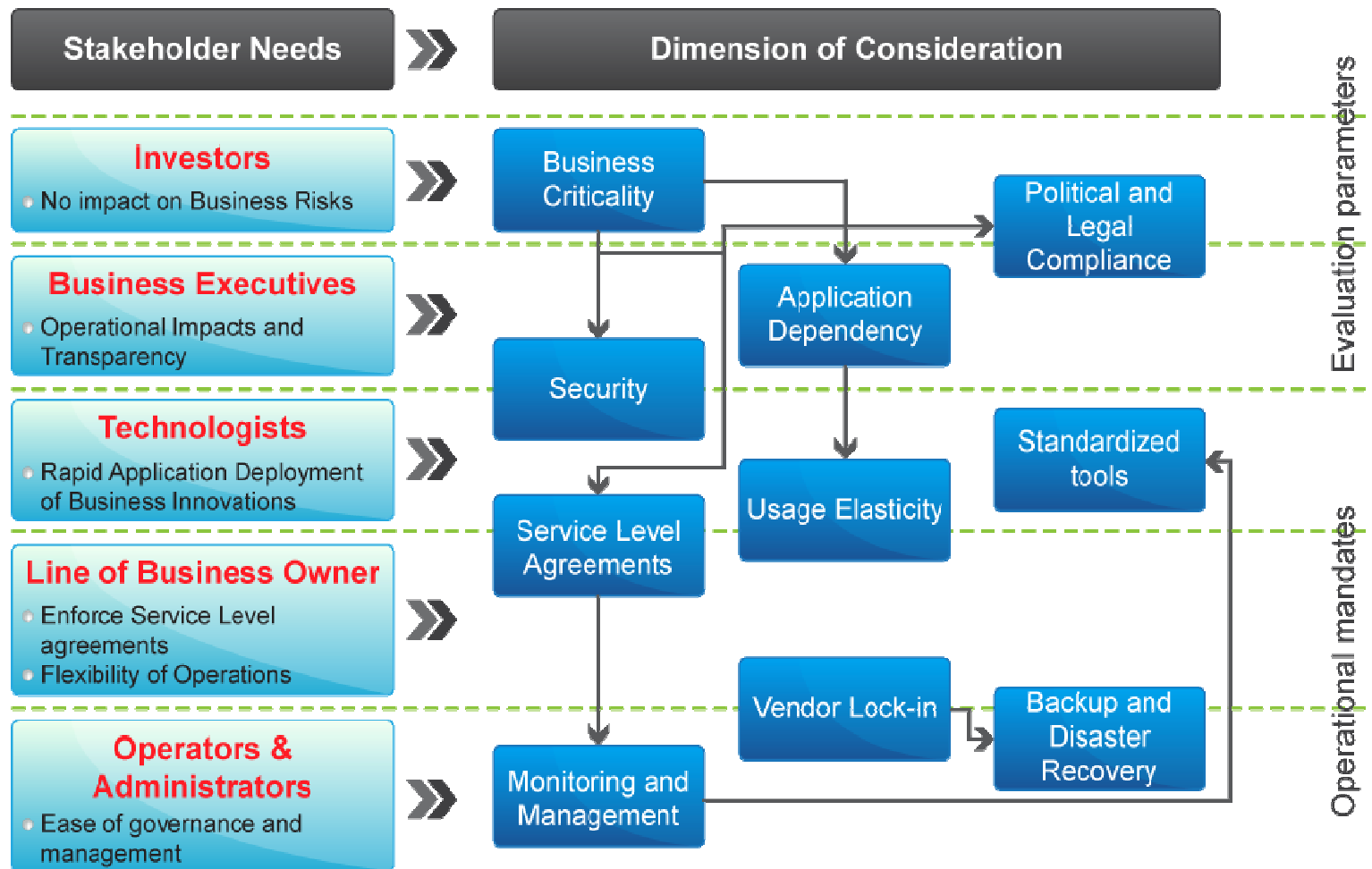
## **Technologists**

- Can now deliver technology innovation faster for business purposes

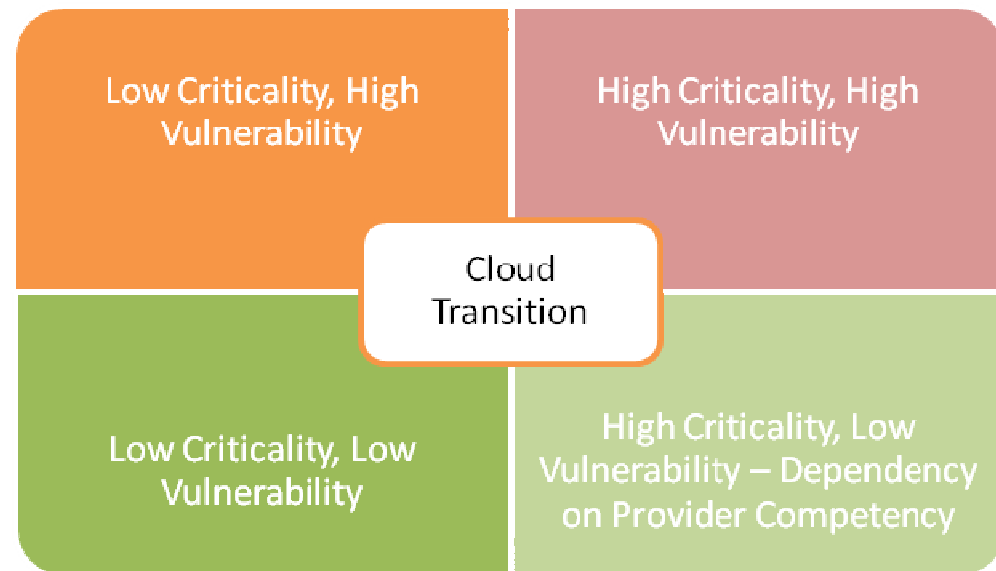
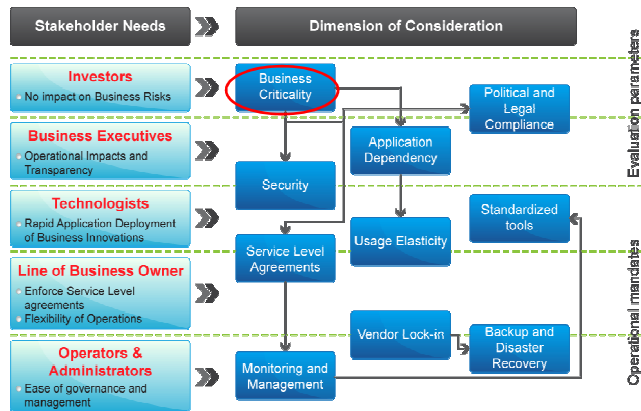
## **Operators and Administrators**

- Can now have more elasticity in operational usage

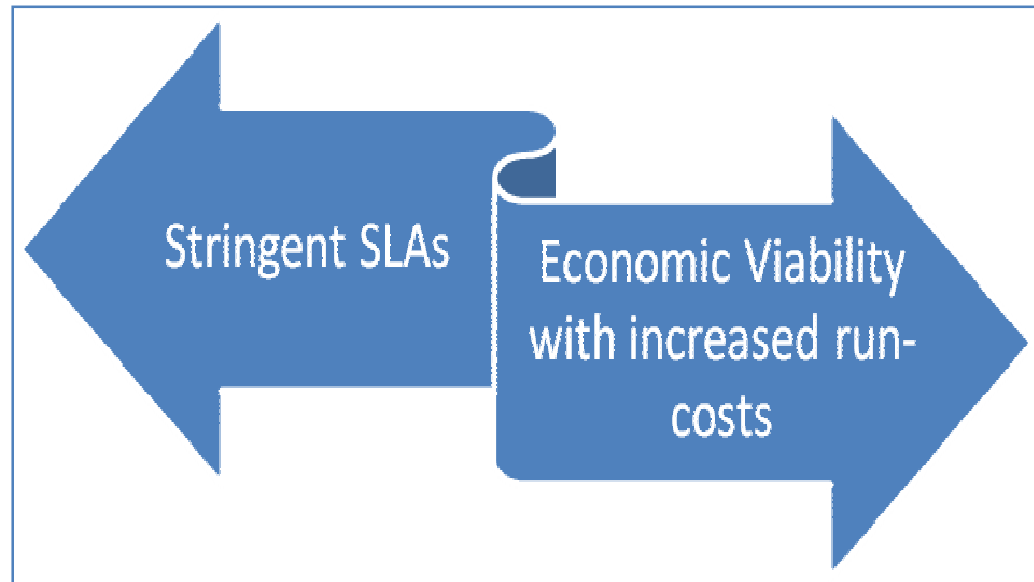
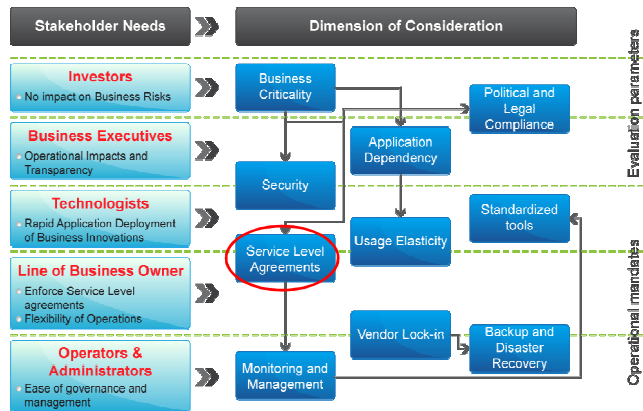
# Suitability Dimensions



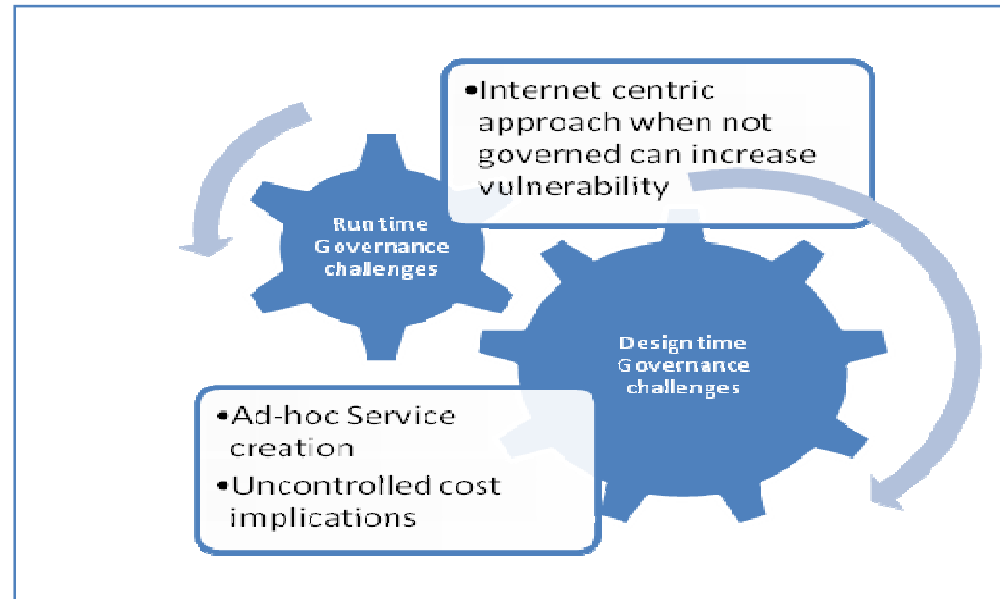
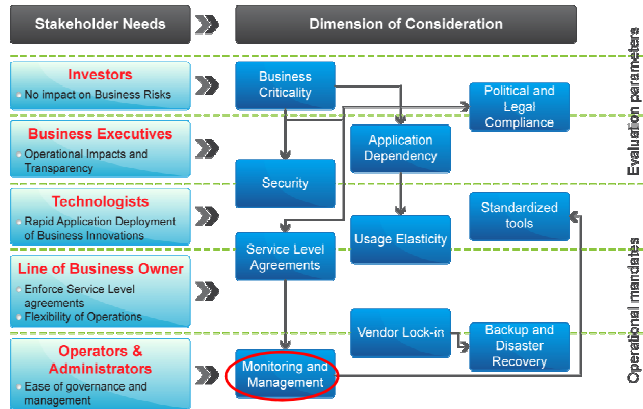
# Business Criticality



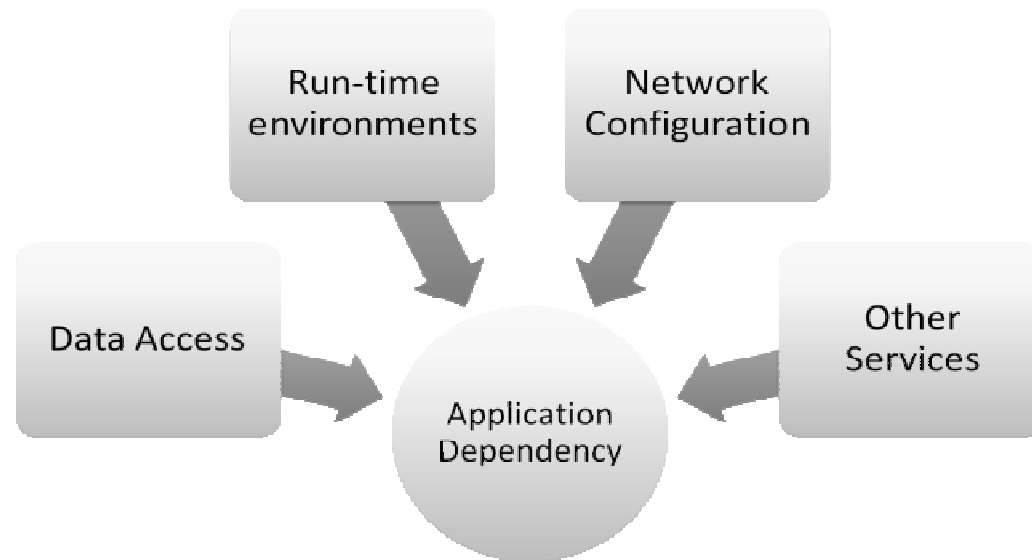
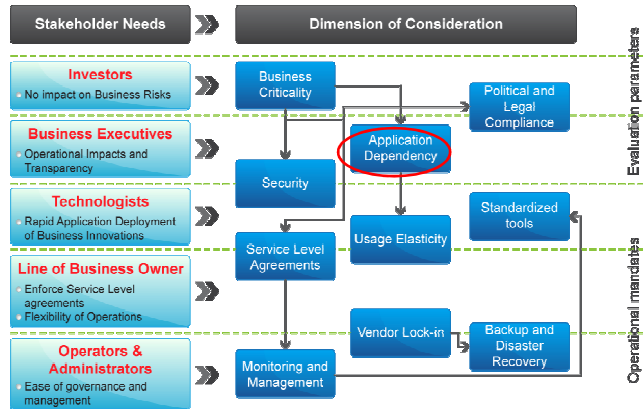
# Service Level Agreements



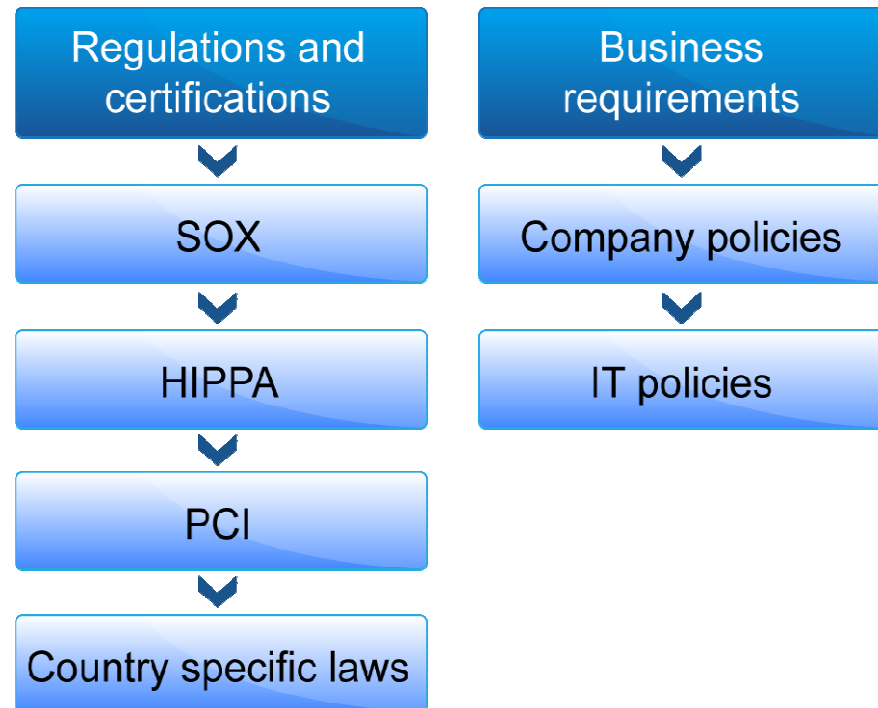
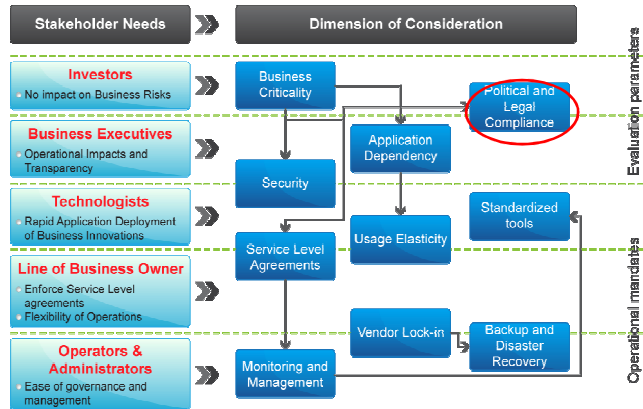
# Maintenance & Governance



# Application Dependency

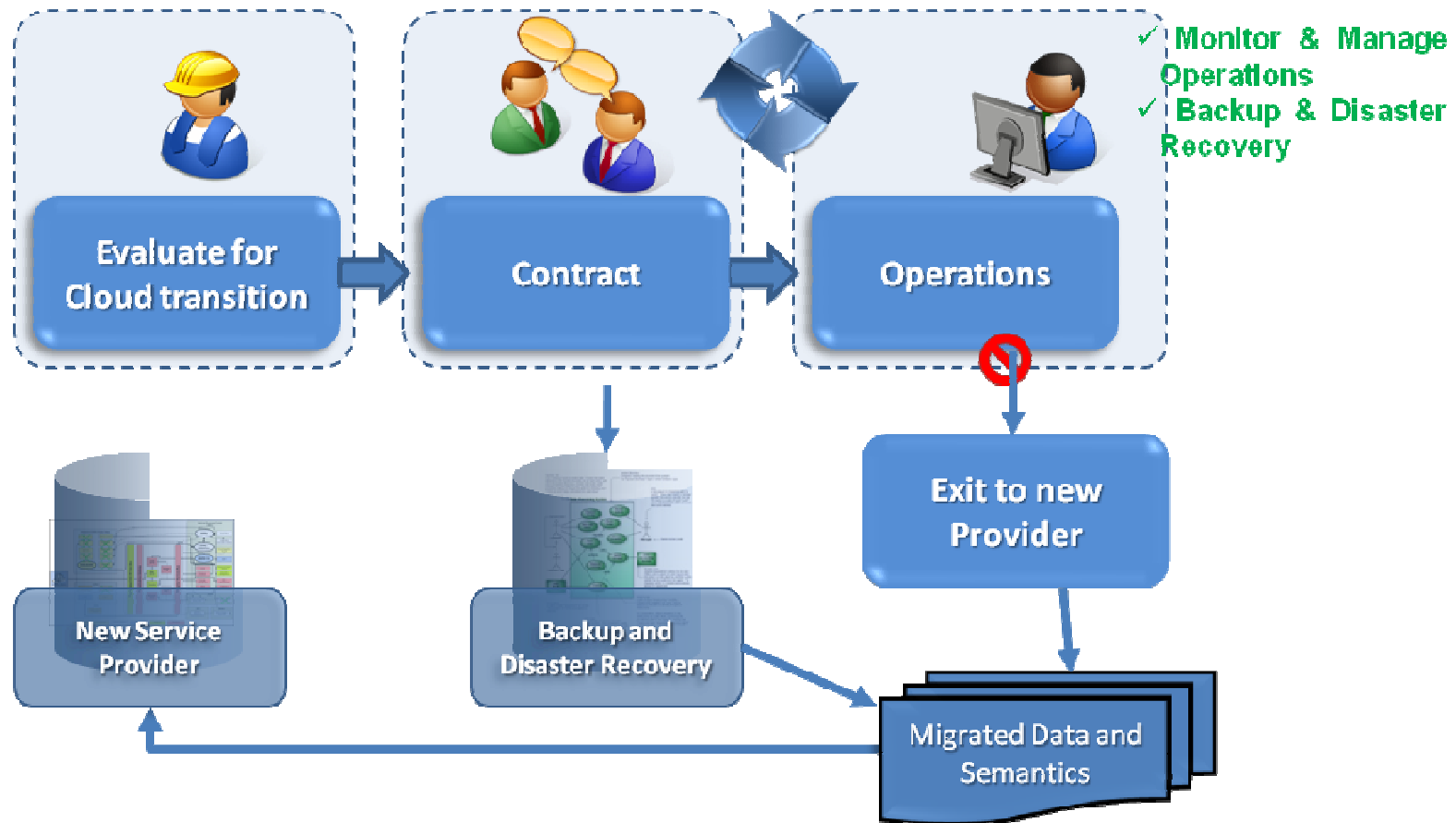


# Political & Legal Compliance

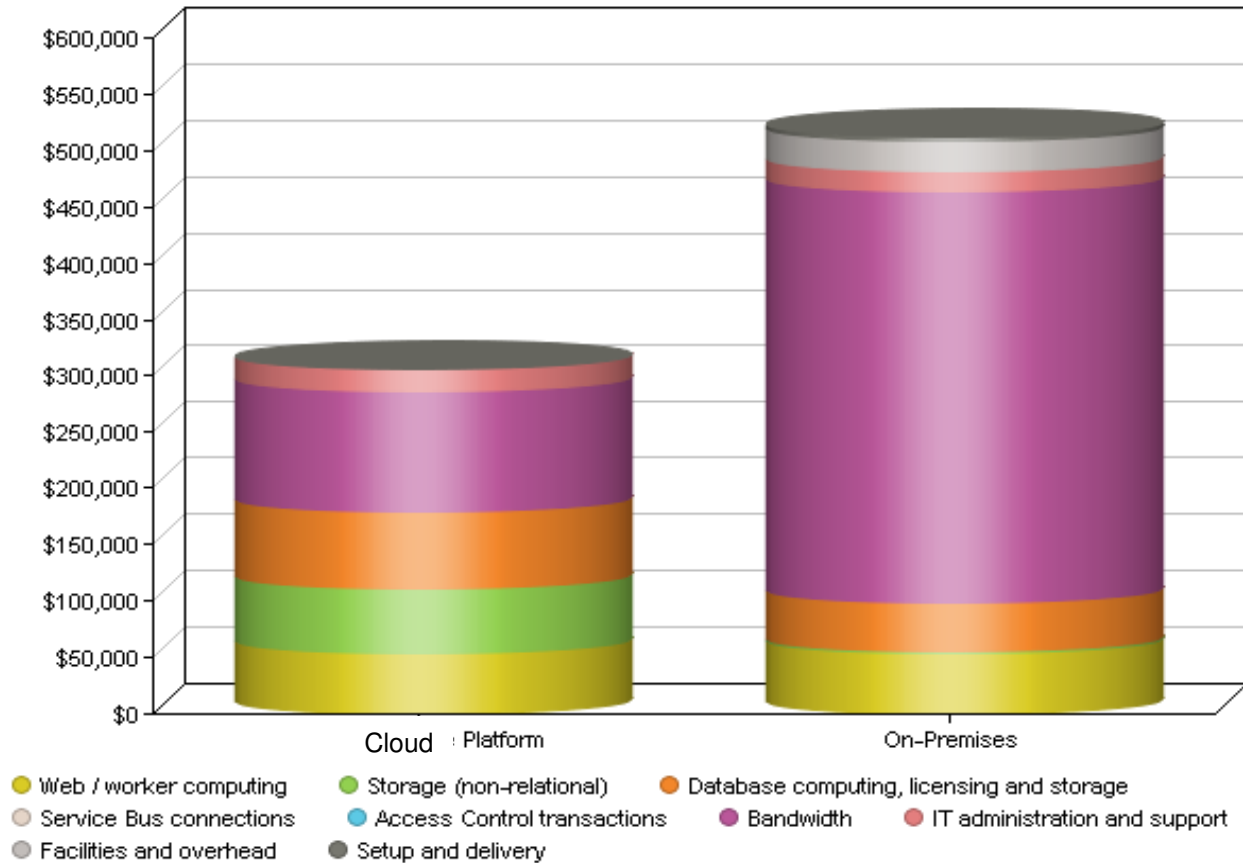




# Preparing for Cloud Transition

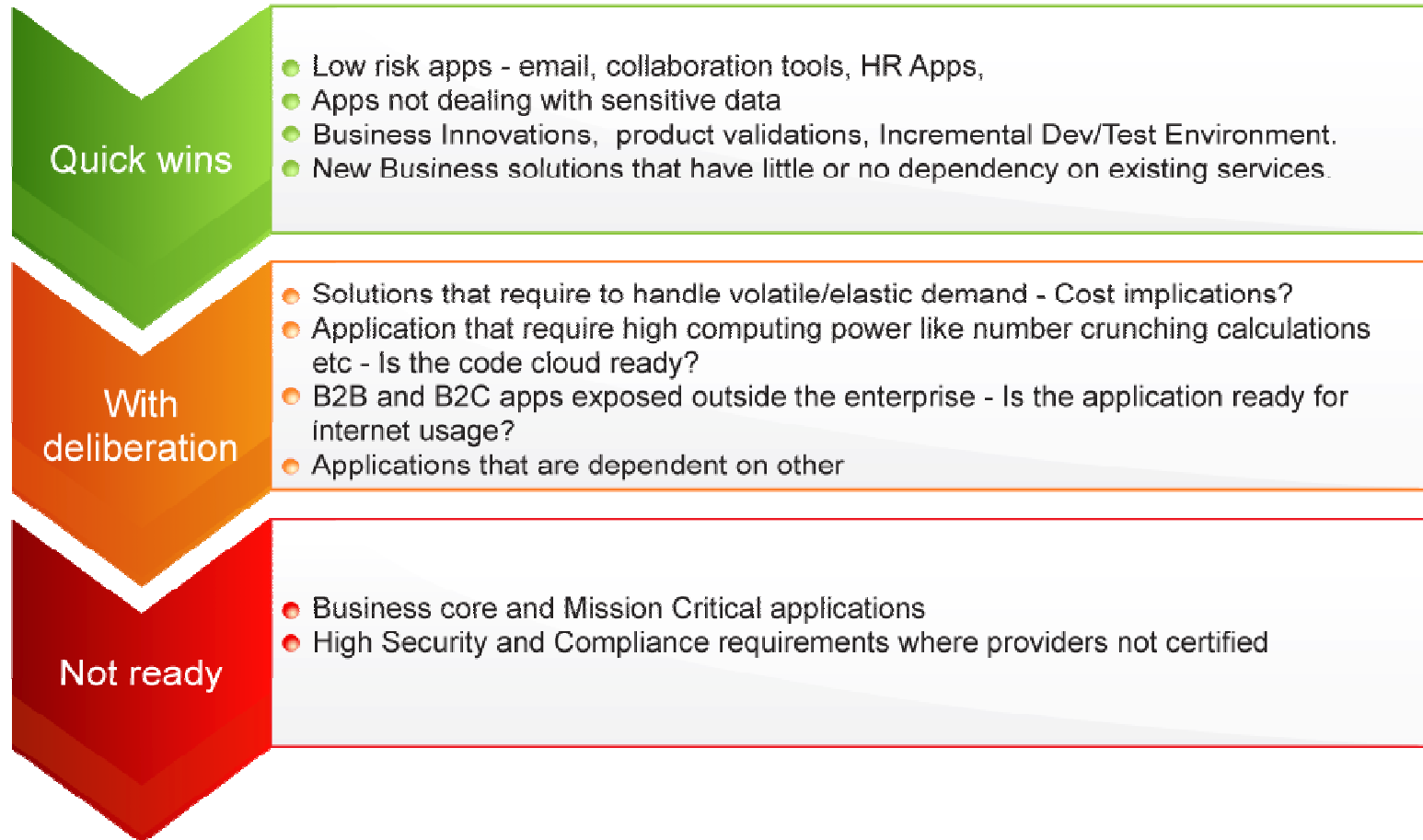


# Cloud Platform Vs On-Premises



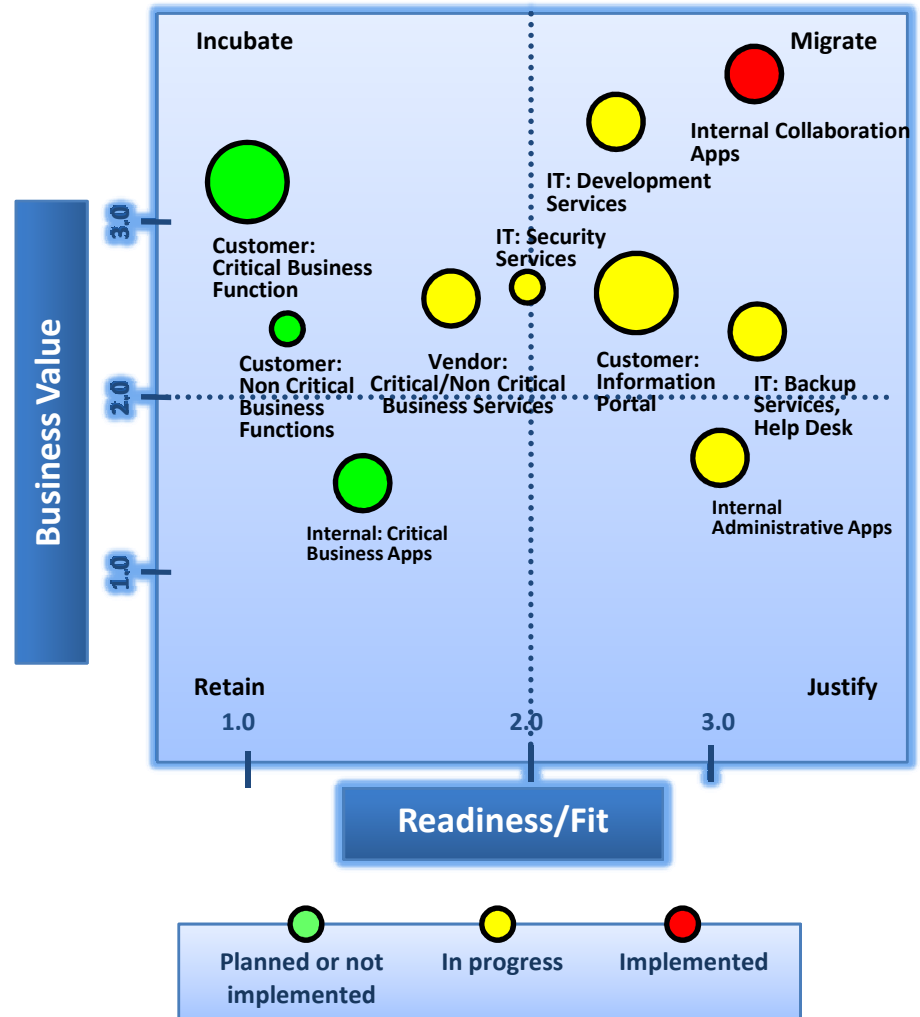
*Comparing the total cost of ownership of a Cloud Platform to an on-premises solution over three years.*

# Prioritization



# Industry Trends

<b>Customer Facing Apps</b>	Information Portal
	Critical Business functions
	Non Critical Business functions
<b>Vendor/Partner Exchange Apps</b>	Critical Business Services
	Non Critical Business Services
<b>Internal Business Apps</b>	Critical Business Application
	Non Critical Business application
<b>Internal Administrative Apps</b>	HR Apps
	Finance Apps
	Travel Apps
	Asset Management
	CRM
	Sales Portal
<b>IT Services</b>	Security Services
	Backup Services
	IT Help Desk
	Development Services
<b>Internal Collaboration Apps</b>	Email
	Messaging Services
	Information Portal
	Knowledge Management Portal
	Audio Conferencing Services
	Video Conferencing Services



# UST Global Overview



- **UST Global is a U.S.-based company established in 1999**
  - Part of the Comcraft Group, a \$6 billion conglomerate with operations in 50+ countries
  - Global operations spread across four continents
  - Focused verticals: Healthcare, Retail & Consumer Goods, Financial Services, Manufacturing, Transportation & Logistics , Energy and Utilities

- **7,500+ associates with a retention rate of 90% over the last 24 months**
  - One of the lowest attrition rates in the industry



- **Highest Quality Processes and Standards**
  - Certified at CMMI Level 5, PCMM Level 5, BS 7799, ISO 27001
- **Fortune 500/Global 1000 clients account for over 95% of revenues**
  - 50+ enterprise accounts in the Fortune 500/Global 1000

# UST Cloud Offerings

UST CLOUD OFFERINGS	BENEFITS
<b>Cloud Consultancy Services</b> <ul style="list-style-type: none"> <li>Enterprise Cloud Strategy</li> <li>Cloud Opportunity Finder</li> <li>Cloud-fit Assessments</li> <li>Tool Evaluations and Advisory</li> </ul>	<ul style="list-style-type: none"> <li>Quick &amp; Best Selection of Applications for Cloud Technology</li> <li>Draft the Path for an organization to benefit from Cloud Technology</li> <li>Validate your application to work/benefit from Cloud Technology</li> <li>Evaluate Tools suitable for Cloud Technology</li> </ul>
<b>Cloud Migration Services</b> <ul style="list-style-type: none"> <li>Savings Estimator</li> <li>POC/Validation</li> <li>Implementation and Integration Services</li> <li>Sustenance and Managed Services</li> </ul>	<ul style="list-style-type: none"> <li>Estimate Benefits in moving an application to Cloud Technology</li> <li>Guarantee an application to benefit from Cloud Technology</li> <li>Migrate an application to a Cloud Platform</li> <li>Support and Maintain an application on a Cloud Platform</li> </ul>
<b>Cloud Based Testing Services</b> <ul style="list-style-type: none"> <li>Testing Services</li> <li>Calibration Services</li> </ul>	<ul style="list-style-type: none"> <li>Test applications by leveraging the power of Cloud Technology</li> <li>Lower your testing costs. Speed up your time to market</li> <li>Benchmark your application for performance and reliability</li> </ul>
<b>SaaS Implementation Services</b> <ul style="list-style-type: none"> <li>Salesforce</li> <li>Office 365</li> <li>Taleo</li> <li>Workday</li> <li>Kornos</li> </ul>	<ul style="list-style-type: none"> <li>Focus on core competencies of your business</li> <li>Move non-core office functions to the experts, reduce your costs</li> </ul>
<b>Infrastructure Services</b> <ul style="list-style-type: none"> <li>High Availability Services</li> <li>High Performance Computing</li> <li>Storage, Backup Services</li> <li>Infrastructure Capacity Planning</li> <li>Datacenter Services</li> <li>Disaster Recovery</li> <li>Business Continuity Planning</li> </ul>	<ul style="list-style-type: none"> <li>Adopt successful and best practice cloud tools and architectures</li> <li>Reliable transition to the cloud</li> <li>Operate IT resources on a need basis</li> <li>Reduce capital costs, pay only for use</li> <li>Reduce IT Maintenance Costs and Responsibilities</li> <li>Improve preparedness and cost of managing disasters</li> <li>Get best value out of IT Infrastructure</li> </ul>





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more ATTENTION

# Thank You

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